

You can't always get
what you want

Liz Ferguson, VP Open Research

45,000 Articles covered by transitional agreements

- More than 50 agreements in place
- Rate of change accelerating
- Diversity of publishers

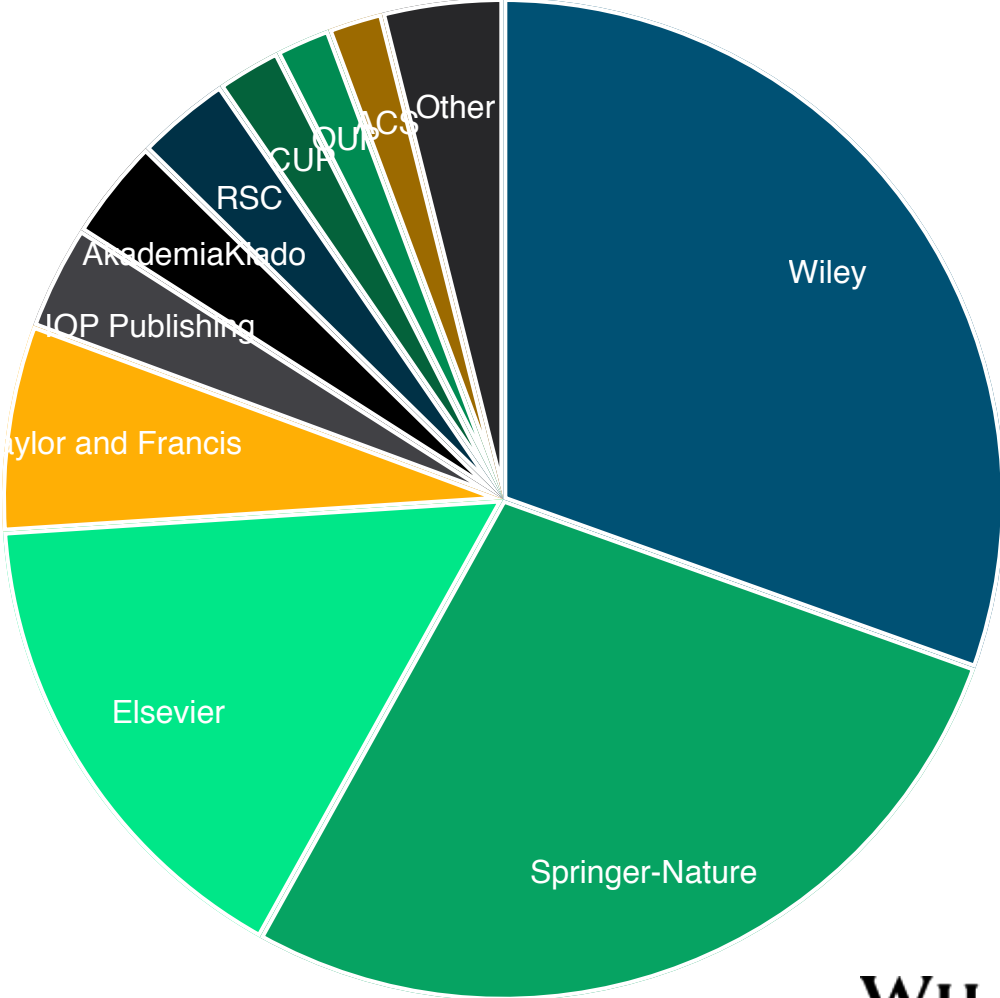




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Developments in
access provision,
publishing services,
business models as a
precursor to transition

External and internal dynamics



New players emerging; powerful participants seeking OA as core component of deals



Levers, decisions, checks and balances: impact on business



Our position and commitments in key markets and with key stakeholders

Delivery (really) is complex and demanding

- Collective and shared purpose must extend through to implementation
- Working teams must continually consider the requirements of multiple stakeholders
- Managing the transition is now our core business
- Meeting long term goals relies entirely on successful execution

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Endless forms most beautiful

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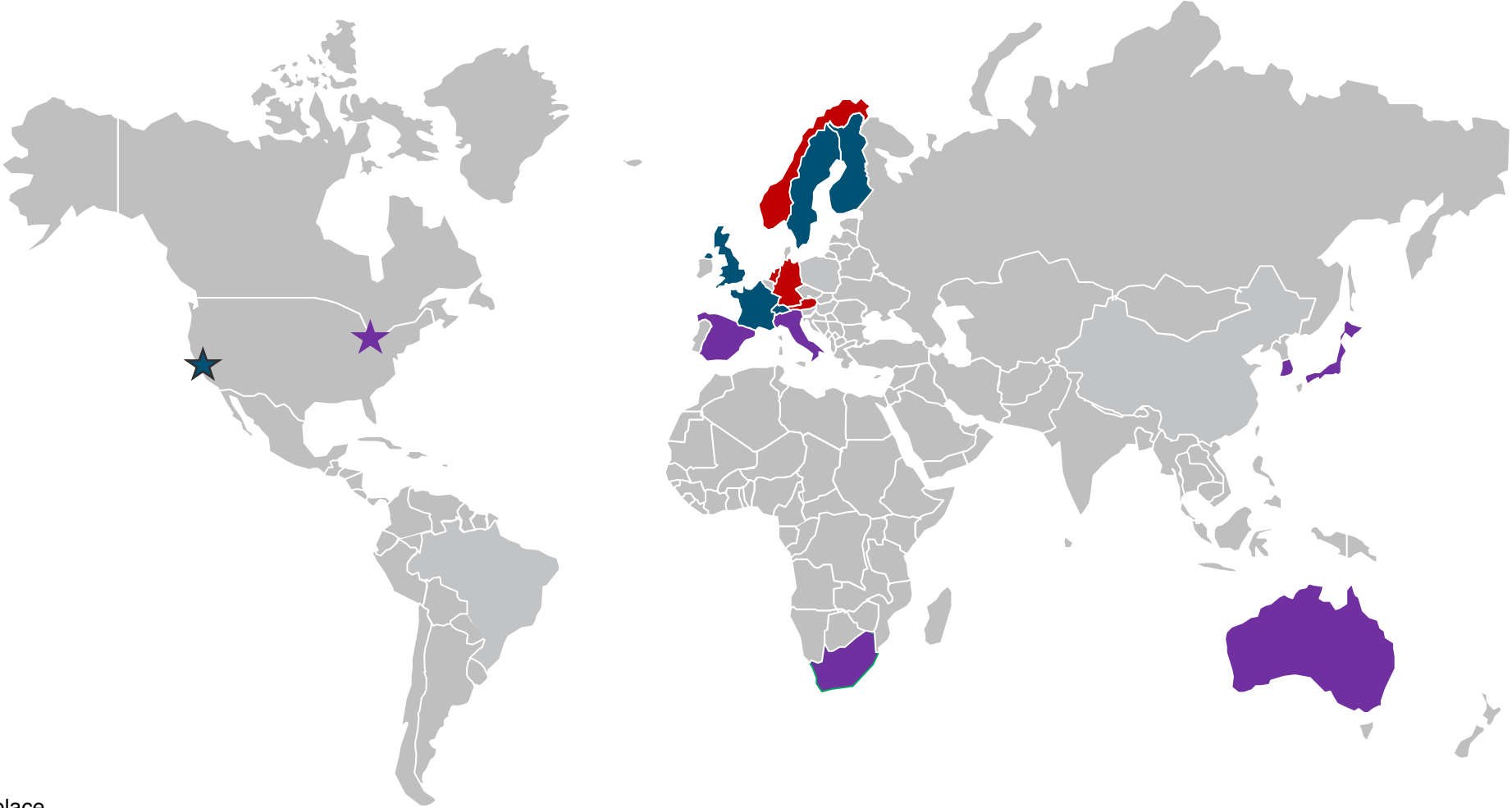
Equality of provision




Transparency

Standards

Shifting the focus

Progression



-  Agreements in place
-  Negotiations taking place
-  Discussions in early stages

Priorities

- Total cost of agreement
- Speed of transition
- Workflows – administrators
- Workflows – researchers
- Licensing

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“Progress is impossible
without change, and
those who cannot
change their minds
cannot change anything”

George Bernard Shaw